THE PANDEMIC PIVOT

Admittedly, this year has been difficult for all of us and the River. The Pandemic changed everything. We zoomed like never before. We reimagined. We persevered. Above all we have been buoyed by the solace the river provides and by the encouragement and generosity from all of you.

The reimagined Paddle-a-thon was a particular highlight of the year. Paddle Raisers paddled, pedaled, rowed, walked, biked and even tubed. You made a huge splash for the river by making the 2020 Paddle-a-thon a recordbreaker in terms of overall participation, new people and money raised. In an era of uncertainty and closures, being able to pull this off is a testament to how important the river is to each of you. We couldn’t be more honored for this outpouring of appreciation for the river we love.

You also found new ways to support the river that provided an escape from the stress of the pandemic. Our friends at New England BioLabs (NEB), impacted by the pandemic as much as any other entity as a critical supply chain company, reimagined their beloved NEB Cornhole Tournament for COVID times. The fundraiser not only kept NEBsters’ spirits up, it also brought a surprise gift to the river. The 2020 NEB Cornhole champions Giron Koetsier and Sandy Peacock each donated their winner checks to the Ipswich River Watershed Association. Thank you for this amazing and inspiring $2,600 donation!

We can’t thank our members, volunteers and partners enough.

Your steadfast and extraordinary support helped to get us through the challenges of 2020 and has us well poised to leverage the opportunities in 2021.
Thanks to the generosity of our members and individual donors, the Ipswich River Watershed Association ended our fiscal year 2020 in a strong position. A copy of the complete audited financial statement is available at the Riverbend office in Ipswich.

**Revenue**

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member Dues</td>
<td>$103,905</td>
</tr>
<tr>
<td>Contributions*</td>
<td>$313,687</td>
</tr>
<tr>
<td>Grants</td>
<td>$167,593</td>
</tr>
<tr>
<td>Fee for Service</td>
<td>$12,232</td>
</tr>
<tr>
<td>Special Events</td>
<td>$61,192</td>
</tr>
<tr>
<td>Other Income</td>
<td>$36,715</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$695,324</strong></td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$469,809</td>
</tr>
<tr>
<td>Support Services</td>
<td>$124,979</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$34,370</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$629,158</strong></td>
</tr>
</tbody>
</table>

**Change in Current Assets** $66,166

**Balance Sheet**

<table>
<thead>
<tr>
<th>Asset Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>$843,778</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>$1,240,473</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$2,084,251</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liability Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>$108,870</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td><strong>$1,975,381</strong></td>
</tr>
</tbody>
</table>

*includes bequests and memorial gifts

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**Leave a Legacy for a Healthy, Free Flowing River**

“Fred and I have been canoeing on the Ipswich River for many, many years – now we enjoy doing so with our grand kids. Spending time with children on the river encouraged us to think about the future for them and for the river,” says Susie Winthrop.

“As the Voice of the River, the Ipswich River Watershed Association works tirelessly to protect this precious, priceless resource.” Susie continues, “We have recently arranged for a legacy gift to help ensure that the organization continues to fulfill its mission and hoping that our grandchildren and future generations will enjoy the natural beauty of a healthy, free flowing Ipswich River.”

Join Susie and Fred by including what you hold dear in your estate plan. Talk with your financial advisor or go to ipswichriver.org/leave-a-legacy for sample language on adding a codicil to your will. Already made a provision for the river? Thank you! Please let us know by contacting Development Director Trish Aldrich at 978-412-8200 or taldrich@ipswichriver.org.

Freddy Winthrop, grandson of Susie and Fred Winthrop, canoes solo down the river. Their grandchildren and future generations will enjoy the natural beauty of a healthy, free-flowing Ipswich River, thanks in part to a legacy gift recently arranged by Susie and Fred.
Every friend of the River is special to us. Thank you.

River Stewards
Each of these leadership donors provided $1,000 or more in support through Membership, Annual Appeal or other gifts. Your leadership support makes a world of difference!

$10,000 & up

$5,000 – $9,999

$1,000 – $4,999

Legacy Circle
Members of the Ipswich River Legacy Circle have our everlasting thanks for providing for the Ipswich River through their will or other planned gift.


Special Gifts & Grants

Tributes
We are honored to protect the Ipswich River in tribute to these members of the river community.

In tribute to Nathaniel Cameron Elizabeth & Edward Cameron In tribute to Wayne Cushingway Lily Rose Han, Geline & Jane Renley In tribute to my Dad Clayton & Luan Collins In tribute to Don Cumb Peter Hurlin & Rebecca Kurcza In tribute to Lauren Fitzgerald Jennifer Ryan In tribute to Susan Foster Martine B. Kelleit In tribute to Peter J. Pappalimberis Eiffie Panagiotakis In tribute to Bob Pietrillo Jean Pietrillo In tribute to John Presby

Photo by K Diamantopoulos

Tributes
In tribute to Susan Foster
In tribute to Barbara & Dick Russell
In tribute to James “Whit” Whithed
Nancy May

Donated Goods & Services
Linda Coe Dick’s Sporting Goods Kim Hornschtchlage & Will Finch Ipswich Ale Brewery Jacqueline’s Gourmet Cookies Charlie Harris Newbury Kayak & Canoe Seacoast Tent Show’s Market James & Nancy Warner

Donors
$100 – $999
Analog Devices, Inc. BDO USA, LLP

$1,000 – $4,999
Analog Devices, Inc.

$5,000 – $9,999
Analog Devices, Inc.

$10,000 & up
Cell Signaling Technology

EBSCO Publishing

New England Biolabs, Inc.

BDO USA, LLP

Benjamin Nutter Architects, LLC

Brick Ends Farm

Columbia

Graystone Consulting

Institute for Savings

Ipswich Investment Management

North Shore Bank

Richardson’s Farm

Stonehearth Capital Management, LLC

Terdynxe, Inc.

Canopy Community Foundation

Interfluve

The Ipswich River Trust

Jocelyn’s Gourmet Cookies

Mill River Consulting

Millarope/Sigma

Neptune’s Howard c/o Ann Muly

Norfolk Forest & Greenhouses

The Residance at Riverbend

Robie Window Systems, Inc.

Seaboard Products

Woody’s Cyclery

Daniel W. Schiötz

In tribute to Barbara & Dick Russell

Kelly & Scott Russell

In tribute to James “Whit” Whithed

Nancy May

In tribute to my Dad

In tribute to Barbara & Dick Russell

In tribute to James "Whit" Whithed

Nancy May

In tribute to Barbara & Dick Russell

In tribute to James "Whit" Whithed

Nancy May

Michael & Beth Aaronson

Walter Abernathy

Michael Ager

Heather Azley

Trish & Dave Aldrich

Charles & Melynn Allen

David M. Allen

Bruce Amazeen & Sandy Webster

AmazonSmile Foundation

Jennifer Allport-Anderson

Tony & Gail Annis

Rodney & Kitty Armstrong

Ed & Barbara Arnow

Robert & Gurdon Axtin

Keith Altenborough

Leslie Azazet

Peggy Boddenhausen & Tom Kelly

Bette Bailey

Jay Ballard

Dan Ballin

Glenn & Donna Bambury

Nancy Bankart

Shannon H Brover III & Leslie A Lawrence

Michael & Barbara Borrington

Keith & Janet Barsanti

Mimi Batchelder-Brown

Bruce Baumesteir

Nicholas Beauclain

Ed Becker

Kevin Benecke

Max Bensley

Melanie & Hahn恚r Berman

Barry Berman

James W. Berry

Umesh & Zillie Bhau

The Bicycle Shop of Topsfield

Jessica Bims

Julie H. Bishop

Richard Boedeman

Khalis Bolshat

Kristyn Bogi

William S. Bovin

Bruce Bolnick

Brad Bombardier

Robert Bonney

Robert J. Borrington

Barbara K. Brath

Denise A. & Eric Gadsby

Joe & Susan Bonneau

Carol Bosquet

Kate Bowditch
Enclosed is my tax deductible donation of:

River Steward $1000
Patron $250
Friend $100
Family $50
Individual $40
Other:  ________

For:  ________________

Name __________________________________________________________________________
Address _________________________________________________________________________
Town/City ________________________________________________ Zip____________________
Email _____________________________________________ Phone ___________________________

You may make check payable to IRWA and mail to: IRWA, PO Box 576, Ipswich, MA 01938

Card # _______________________________________ Exp. Date: _______ Security Code: _____

Donate Now at www.ipswichriver.org

Thank you for your support!

Volunteers
Volunteers are vital to our strength and vibrancy. You are the catalyst for us to grow and sustain the river for future generations.

Heather Ayler & Andy Deaulis
Dave Aldrich
Matt Allen
Bruce Amsden
Michael Armstrong
Keith Attenborough
Preado Aume
Glenn & Donna Bambury
Donna Barnes
Dean Baumann
Nicholas Beaudoin
Katie Bernard
Umesh & Zillie Bhuju
Amy Blandin
Robert Banney
Carol Brossard
Brandon Boyd & Deborah Moules
Loring Bradlee & Janet Stone
Ronald & Leslie Brennan
Eric Bisette
Carolyn Britt
Jessica Brown
Robert Buchsbaum
Elizabeth Cameron
Richard Cammett
Ron Camp
Cathy Ganev-Feldman
Judith Carter
Deborah Cassidy
John Chaussen
Paul Charos
Erik Christiansen
Gemel Clark
Linda Cole
David Comb
John Coulbourn
Eim Soo Curley
Kevin Davis
Mike & Sue D’Amore
David Debow
Diane & Mark Dixon
Travis Elyson
Stephen Fantone
Richard & Linda Fates
Bob & Cheryl Ferris
Lauren Fitzgerald
Benjamin Flamer
Joon Flynn
Jeremy Frazer
Mary Fowler
Deborah Fraze
Ben Gehagan
Jennifer & Chris Goethier
Gayle Gluckauf
Peter Goldhaber
Peter Goodwin
Grab the Torch
Kris Krobbs & Perry Nelson
Kasey Grehly
Jackie Hurnigan
Joel Hanlon
John Hart
Mary Hatton
Don & Sally Heiter
Phil Hartz
Mark Hodgson
Ranne Howard
Will Halton
Kate Hone
Kim Honeychurch & Will Finch
Friends of Hood Pond
Marguerite Hoover

Mary Ann Leekley
Russell Lebe
Bob Lemoine
Katharine Lindquist
Jeffrey Lissack
Keri Lumus
Kerry McAdoo
Andrew MacNicol
Ken & Amy MacNulty
Monique Mattin
Bill McDavitt
Lisa McHugh
Suzanna McLaughlin
Ben Meade
Aaron Meares
David Merrill
Middleton Stream Team
Gregory Monroe
Geoff & Nora Neale
Deborah Nelson & Ingrid Johnson
Nicholas Nelson
Robert O’Donnell
The Orchestra on the Hill
David Paulin
Catherine Petrie
Peter Phippen
Bruce Piper
Mary Plante
Steven Przyjazny

Anne & Geoff Rand
Amanda Recupero
Ryan & Amber Redmond
Bill Reed
Wendy Reed
Nicole Rzewuski
Anne Reynolds
Richard Rogers
Josh Rowell
Sandra Rubchinsky
Barbara & Dick Russell
Don Ruszkowski
Nancy Sander
Chris Sandulli
Scott Sasin
Judy Schneider
Kyle Schneider
Jennifer Shattuck
Diane Sheehan & Jerry Gove
Emme Shmulsky
Alys Singel
Mary Smith
Stephanie Smith
Christopher Sobocnowski
Susan Steendahl
Martha Steensman
Fiona Stewart & Mark Anmman
Susan Stitt
Frank Sullivan

Suzanne Sullivan
Brendan Surette
Debra Sutcliffe
Joseph Sweeney
David Tagley
Joe Tenera
Kristen Thielbaut
Brian Tingler
Rob Tobin
Arthur Toome

Tout Unlimited Nor’East Chapter
Sonia & Joseph Vaz
Dean & Cricket Wilbur
Peter Twinning & Robin Willcox
Liz & Andy Woynwright
James & Audrey Waldinger
Nancy Warner
Bill & Bobbi Whiting
Benjamin Wildnick
Timothy Wilt
David Williams
Lindsey Williams
Susie Winthrop
Gabriela Wisniewski
Nancy & Michael Wolfe
Erie Wood
Diane Woodward
Sadie Woodward
"deceased"

Water Nourishes the Soul

Donate Now at www.ipswichriver.org

Enclosed is my tax deductible donation of:

- River Steward $1000
- Patron $250
- Friend $100
- Family $50
- Individual $40
- Other:  ________

For:  ________________

Name on Card: ___________________________ Signature:______________________________